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VILLAGE OF LYTTON

Date: July 25, 2014
To: Mayor and Council
From: Chief Administrative Officer
Re: Purchase of Replacement Truck

We currently have two pick-up trucks, a Dodge 5500 and a Dodge 3500. The 3500 is unnecessarily large and wasteful. Furthermore, we have had nothing but trouble with it. Staff's proposal is to trade it in on a smaller "run-around" vehicle.

For smaller trucks, Toyota is arguably the best. Nissans are comparable in both quality and price. Both hold their value, so I do not consider it worthwhile to look at *used*. Attached are quotes on both. Note that there are 3 options for the Toyota Tacoma: Basic 4 cyl access cab (insufficient size for us), Access cab, 4x4 (still too small), Double cab, 4x4 (OK, but we don't need 4x4)

Analysis:

Although Toyota would be preferable, they do not have the option of a crew cab (double cab) without going to the extra expense of getting a 4x4, which we frankly don't need. Nissan is similar in quality and provides the package we prefer (crew cab, 4x2).

Recommendation:

That the Dodge 3500 be traded in on a 2014 Nissan Frontier Crew Cab 4x2.

A handwritten signature in blue ink, appearing to read "Mark Brennan".

Mark Anthony Brennan
Chief Administrative Officer

The Village of Lytton – Toyota Tacoma Quote

July/2014

2014 TOYOTA Tacoma Access Cab 2WD Auto 4 CYL – Standard Package
(TX4CNP-AA) - WHITE

\$23,554.00 MSRP

\$501.26 Block Heater

\$1,815.00 Factory Freight, PDI, Air Tax, Tire Levy

\$25,870.26 Total MSRP

(\$1,500.00 Toyota Canada Fleet Incentive) *Upon Approval of Toyota Fleet Fan Number
(\$500.00 Sun Country Toyota Fleet Incentive)

\$23,870.26 Plus Tax

**** This quote is for an in-stock unit in White and ready for purchase.**



Engine - 2.7 Litre, 4-Cylinder, DOHC, 16-Valve, Variable Valve Timing with Intelligence (VVT-i), Sequential Multiport Electronic Fuel Injection, Electronic Throttle Control System with Intelligence (ETCS-i), Tier 2 Bin 5 Emissions Rating, Heavy Duty Battery, Starter, Alternator and Heater, Stainless Steel Exhaust System

Horsepower - 159 (118) @ 5,200 rpm

Drivetrain - Rear Wheel Drive 4x2

Tires - P215/70R15, All Season Tires

Transmission - 4-Speed, Automatic, ECT, Lock Up Torque Converter

Interior - AM/FM/CD/MP3/WMA, Audio Auxiliary Input Jack, 6 Speakers, USB Audio Input, Bluetooth Capability, 6.1 inch Display Audio, 4-Spoke Tilt & Telescopic Steering Wheel, Air Conditioning, Front Centre Console Box, Console Box (Overhead), Under Rear Seat Compartment, 12 Volt Accessory Power Outlet, Power Door Locks, Power Windows, Carpeting, Carpet Floor Mats, All Season Floor Mats

Safety - Vehicle Stability Control (VSC)¹, Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA)² and Smart Stop Technology (SST)³

The Village of Lytton – Toyota Tacoma Quote

July/2014

2014 TOYOTA Tacoma Access Cab 4WD Auto V6 – Standard Package
(UU4ENA-AA) - SILVER

\$29,584.00 MSRP

\$364.75 Block Heater

\$1,815.00 Factory Freight, PDI, Air Tax, Tire Levy

\$31,763.75 Total MSRP

**(\$1,500.00 Toyota Canada Fleet Elite Incentive) *Upon Approval of Toyota Fleet Fan Number
(\$800.00 Sun Country Toyota Fleet Incentive)**

\$29,463.75 Plus Tax

**** This quote is for an in-stock unit in Silver and ready for purchase.**



Engine - 4.0 Litre, 6-Cylinder, DOHC, 24-Valve, Variable Valve Timing with Intelligence (VVT-i), Sequential Multiport Electronic Fuel Injection, Electronic Throttle Control System with Intelligence (ETCS-i), Tier 2 Bin 5 Emissions Rating, Heavy Duty Battery, Starter, Alternator and Heater, Stainless Steel Exhaust System

Horsepower - 236 (176) @ 5,200 rpm

Drivetrain - 4WD Part Time, Vehicle Stability Control (VSC), Traction Control (TRAC), Auto Limited Slip Rear Differential, 2-Speed Transfer Case, Automatic Disconnecting Differential, One-Touch 4WD, Engine Undercover

Tires - P245/75R16, All Season Tires, Full Size Spare Tire

Transmission - 5-Speed, Automatic, Super Electronically Controlled Transmission (Super ECT), Lock Up Torque Converter

Interior - AM/FM/CD/MP3/WMA Audio Auxiliary Input Jack, USB Audio Input, Bluetooth® Capability, Integrated XM Satellite Radio, 6 Speakers, 6.1 inch Display Audio, Advanced Voice Recognition, Power Door Locks, Keyless Entry, Cruise Control, Power Windows with Driver Side Auto Down and Carpeting, Carpet Floor Mats, All Season Floor Mats

Safety - Vehicle Stability Control (VSC)¹, Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA)² and Smart Stop Technology (SST)

The Village of Lytton – Toyota Tacoma Quote

July/2014

2014 TOYOTA Tacoma Double Cab 4WD Auto V6 – Standard Package
(MU4FNA-AA) - GREY

\$31,474.00 MSRP

\$364.75 Block Heater

\$1,815.00 Factory Freight, PDI, Air Tax, Tire Levy

\$33,653.75 Total MSRP Plus tax

(\$1,500.00 Toyota Canada Fleet Elite Incentive) *Upon Approval of Toyota Fleet Fan Number
(\$1,200.00 Sun Country Toyota Fleet Incentive)

\$30,953.75 Plus Tax

**** This quote is for an in-stock unit in Grey and ready for purchase.**



Engine - 4.0 Litre, 6-Cylinder, DOHC, 24-Valve, Variable Valve Timing with Intelligence (VVT-i), Sequential Multiport Electronic Fuel Injection, Electronic Throttle Control System with Intelligence (ETCS-i), Tier 2 Bin 5 Emissions Rating, Heavy Duty Battery, Starter, Alternator and Heater, Stainless Steel Exhaust System

Horsepower - 236 (176) @ 5,200 rpm

Drivetrain - 4WD Part Time, Vehicle Stability Control (VSC), Traction Control (TRAC), Auto Limited Slip Rear Differential, 2-Speed Transfer Case, Automatic Disconnecting Differential, One-Touch 4WD, Engine Undercover

Tires - P245/75R16, All Season Tires, Full Size Spare Tire

Transmission - 5-Speed, Automatic, Super Electronically Controlled Transmission (Super ECT), Lock Up Torque Converter

Interior - AM/FM/CD/MP3/WMA Audio Auxiliary Input Jack, USB Audio Input, Bluetooth® Capability, Integrated XM Satellite Radio, 6 Speakers, 6.1 inch Display Audio, Advanced Voice Recognition, Power Door Locks, Keyless Entry, Cruise Control, Power Windows with Driver Side Auto Down and Carpeting, Carpet Floor Mats, All Season Floor Mats

Safety - Vehicle Stability Control (VSC)1, Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA)2 and Smart Stop Technology (SST)

Mark Brennan

From: Derek Deneef [derek@rivercitynissan.com]
Sent: July-08-14 1:58 PM
To: Enid Keir
Subject: Re: Fonontier

Categories: Council

Good Afternoon, sorry for the delay. Here is the pricing info requested.

2014 Nissan Frontier Crew Cab SV 4x2

\$26,458.00 plus applicable tax.

if you would like to upgrade to a 4x4 then it is \$2,600.00 more plus tax.

We are nearing the model year end time frame when 2015's will begin to be ordered but for now i only have pricing and incentives on 2014 models.

Let me know your thoughts or any questions as we go along.

Thanks,

Derek Deneef
Fleet & Lease Manager
River City Nissan
2405 East Trans Canada Hwy
Kamloops, BC
1-888-797-0832
www.rivercitynissan.com

From: [Enid Keir](#)
Sent: Tuesday, July 08, 2014 10:05 AM
To: derek@rivercitynissan.com
Subject: Fonontier

Hi thank you for talking to me yesterday if you could give me a price quote on a 4 door base Truck 2 wheel and 4x4

Enid Keir
Chief Financial Officer
Village of Lytton
cfo@lytton.ca
250-455-2355